

BIG 10 APPLICATION PROCESS

hello@startupchile.org

# We are the first **PUBLIC** ACCELERATOR IN THE WORLD

24 Case studies

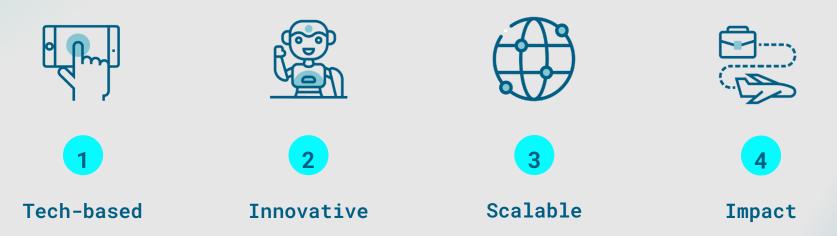
Including

MIT - STANFORD

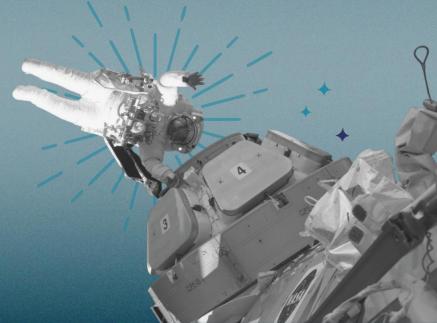
HARVARD - OECD - PUC



# What do we look for in the startups we accelerate?



# WE ARE INDUSTRY AGNOSTIC



# WE ARE AGNOSTIC TO NATIONALITIES

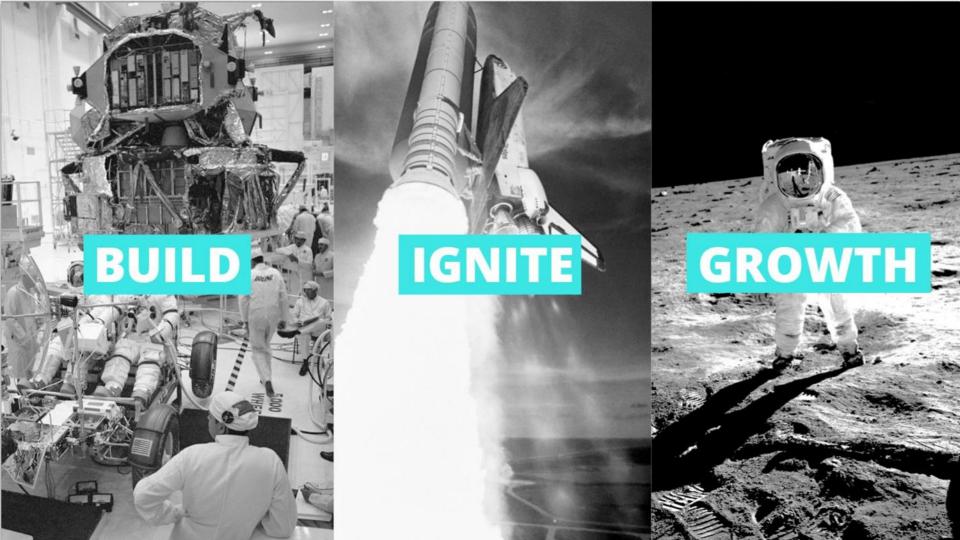






# Our PROGRAMS









# Co-funding per PROGRAM





#### IGNITE



#### **GROWTH**



PROGRAM\_

# BUILD

Pre-Acceleration
Program for early-stage startups





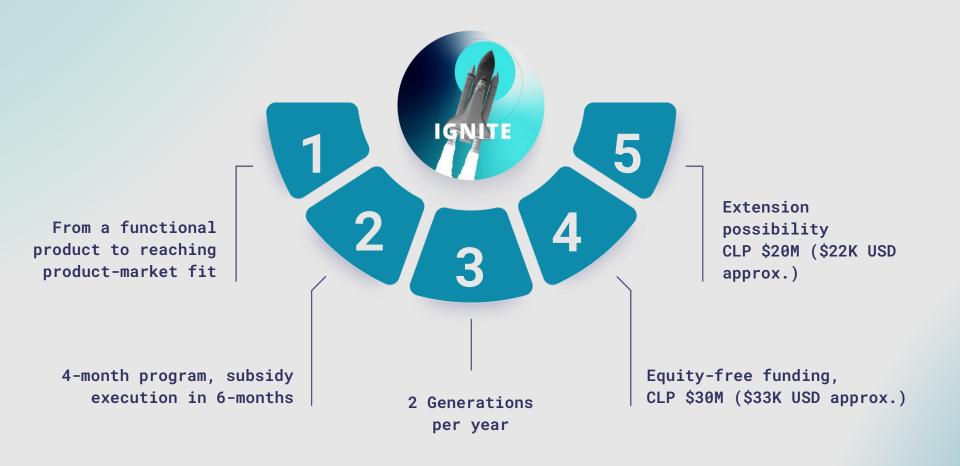
PROGRAM\_

# IGNITE

#### Acceleration

Program for startups with a minimum viable product and early validation





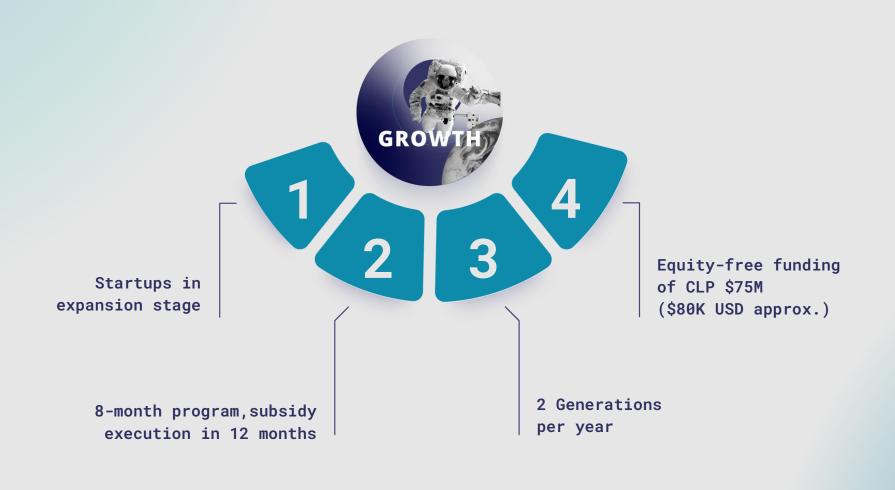
PROGRAM\_

# GROWTH

Scaling scales

Expansion program for consolidated businesses





# Key requirements per PROGRAM

		BUILD		IGNITE		GROWTH
		NATURAL PERSON & LEGAL ENTITY	LEGAL ENTITY	NATURAL PERSON & LEGAL ENTITY	LEGAL ENTITY	NATURAL PERSON & LEGAL ENTITY
PROYECT / STARTUP	ANTIQUITY REQUIREMENT	Less than 1 year of commercial development	Less than 1 year of initiation of activities (SII**)	Less than 3 year of commercial development	Less than 3 year of initiation of activities (SII**)	Must be at least a 24 month old startup (from its initiation of activities at SII**)
	MINIMUM VALIDATION REQUIREMENT	Validated Idea		Have at least a product or functional service (Minimum Viable Product or MVP)		Have accumulated sales worth between CLP \$80 MM and CLP \$800 MM in a 12 month cycle. (Between approx. USD \$100K and \$1 million)
TEAM LEADER	MANDATORY PERIOD IN CHILE*	4 months		6 months		12 months
	LEGALS	Be 18 years of age or older  Hold at least 10% equity of the company  Non-chilean entrepreneurs must apply as a natural person  Be exclusively dedicated to the startup as a full-time job from the beginning of the acceleration program				



# Female **FOUNDER FACTOR**



## Female FOUNDER FACTOR



Women are a key factor in businesses



# THAT'S WHY WE PROMOTE FEMALE ENTREPRENEURSHIP

Transversely across all our programs.

## Co-funding per PROGRAM

Female Founder Factor

#### BUILD



#### IGNITE



#### GROWTH



# At least 50% of the selected startups will be

LED BY FEMALE

**ENTREPRENEURS** 

In our Build Program



#### Female FOUNDER FACTOR

# We are committed to <u>reducing</u> the historical gender gap



#### Community

We provide opportunities for our female founders to network and build relationships, particularly through special events where they can share experiences and collaborate.

#### Media

Representation Matters, and that's why we use our media channels to visibilize strong female entrepreneurs who can inspire future generations.

#### Talent

We believe in the importance of role models. Through our gender-balanced academy we can pass on knowledge and experience from diverse female representatives.

#### Acceleration

We match those startups of our portfolio led by women with female mentors.

#### **Ecosystem**

Once a year we hold an event called Female Circle, where leaders and female representatives meet to talk about innovation and the ecosystem.



# What DO WE DO





## 1 Resources

- → Equity-free funding
- → Free cowork space





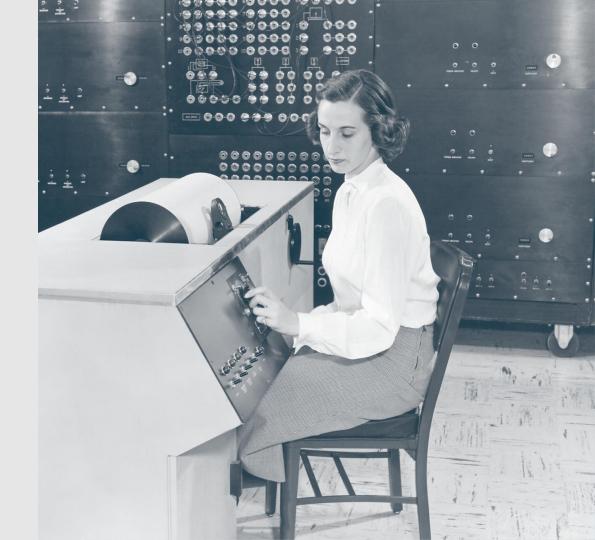
#### What DO WE DO

### 1 Resources

→ Exclusive benefits

Credits with third-party platforms for operational direction, business management and legal support.







## 2 Acceleration

- → Mentoring Activities
- → Peer-to-Peer Sessions
- → Academies
- $\rightarrow$  Office Hours with experts
- $\rightarrow$  Pitch Training





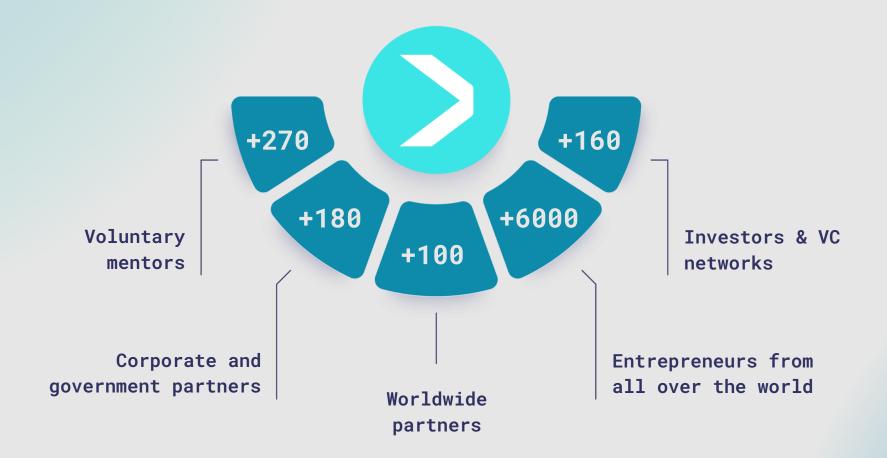


## 3 Connections

- → Corporate network
- → Network of investors
- → Government institutions
- → Universities









## 4 Softlanding in Chile

- → 2 year temporary residency
- $\rightarrow$  Full assistance throughout the process
- $\rightarrow$  Opportunity to open a Chilean bank account
- $\rightarrow$  Support from an Alumni







## 5 Community

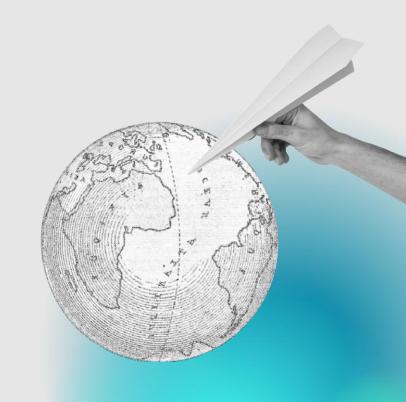
- $\rightarrow$  +3000 startups
- $\rightarrow$  +6000 entrepreneurs
- $_{\rightarrow}$  Communications of opportunities for our network of entrepreneurs
- $\rightarrow$  Events and occasions for networking and building relationships











# Chile is one of the best countries in the region TO DO BUSINESS

In 2022, Chile was the 3rd best country in the Americas for <u>business</u> competitiveness.

IMD World Competitiveness Ranking 2022, (2022, Jan 26), IMD.





We are the leader in Latin
America on digital connectivity

Our public policies strongly support entrepreneurship

Multiple global commercial agreements

**5** Softlanding in Latin America

# SUCCESS STORIES



### **BIFIDICE**

Biotechnology startup that achieved the introduction of anaerobic probiotic bacterias into food products, which then establish themselves in the gut and can reduce allergies and chronic diseases by 75%.



Anastasia Gutkevich CEO BIFIDICE

### LAB4U

EdTech startup that democratizes Scientific Education by giving every student access to a pocket laboratory. Its technology, based on computer vision, uses the pre-incorporated sensors of smartphones to carry out scientific measurements in real time.



Komal Dadlani CEO & CO-FOUNDER LAB4U

### **NOTCO**

FoodTech that, through its artificial intelligence algorithm "Giuseppe", creates sustainable and accessible plant-based food.



Matías Muchnick CEO & FOUNDER NOTCO

## WHEEL THE WORLD

Platform for travelers with disabilities to find and book accessible travel experiences, places to stay, excursions and other activities, guaranteeing accurate information and a user experience that is 100% accessible.



Alvaro Silberstein CEO & CO-FOUNDER WHEEL THE WORLD

## THE LIVE GREEN CO.

Foodtech with the vision of accelerating the world's healthy and sustainable transition using proprietary technology and creating plant-based products with a lower level of processing than the industry norm.



Priyanka Srinivas CEO & FOUNDER THE LIVE GREEN CO.

## GOODMEAL

GoodMeal is an app that makes possible for you to buy surplus food in perfect condition, helping it from getting wasted.



Mariano Delpech CEO & CO-FOUNDER GOODMEAL

## Next steps IN YOUR APPLICATION

Dates of the application process

Build, Ignite & Growth · Generation 10





**APPLY** 





www.startupchile.org









